



National Oil Corporation of Kenya Limited

“Mwananchi Gas Project”

Expression of Interest by Potential Distributors and Retailers

The Corporation is working on the roll-out of the National LPG enhancement project dubbed Mwananchi Gas Project. Under this project, 6Kg cylinders filled with gas, complete with accessories, will be distributed at subsidized price equivalent to 65% of cost to households which would otherwise not afford. Besides the subsidy program, the government has also developed a robust distribution model that will enable Kenyan citizens in all the counties access LPG at the nearest shopping center through retailers and distributors. The projects targets 1.2 million households annually for next 5 years.

The main Objective of this project is to increase LPG penetration by getting rid of the entry barriers which include:

- High cost of the hardware (Cylinder, burner and Grill)
- Limited access to LPG
- Limited Knowledge on safe use of LPG

The project will also help in the reduction of mortality rates associated with household air pollution by 50 per cent, reduce deforestation as residents move away from the use of Biomass (Charcoal & firewood) and promote entrepreneurship in the country.

As part of socio-economic empowerment program the government is giving priority to Women and Youth to be the major part of the distribution chain as retailers and distributors.

For the success of this project the Government of Kenya through National Oil is partnering with several stakeholders. In this regard, National Oil is seeking partnership with Women, Youth and People Living with Disabilities in building the robust distribution model.

As advertised in local dailies, a great business opportunity awaits Women, Youths and People living with disabilities (groups or Individuals).

For an opportunity to become a Gas Yetu Distributor or Retailer, interested applicants should submit their applications to the address below as provided in the advert:

If interested please address your application indicating Sub-County of choice to:

Chief Executive Officer
National Oil Corporation of Kenya,
P.O Box 58567 – 00200, NAIROBI

And deposit it in the Tender Box at
National Oil Corporation of Kenya – Ground floor Kawi House Complex, South C, behind Boma hotel off popo road

Or Email it to : gasyetu@nockenya.co.ke



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In the application, applicants should clearly indicate their Sub county of choice and attach the required documentations as listed below as proof of their capacity to run the business either as Distributors or Retailers:

	DISTRIBUTOR	RETAILER
NO.	SECTION A: MANDATORY DOCUMENTS	SECTION A: MANDATORY DOCUMENTS
1.	Women/Youth Certificate. (AGPO)	Not Mandatory
2.	Introduction letter from County Director of Gender & Social services in the County of choice	Introduction letter from Local Chief / Assistant or Sacco or a Registered group
3.	Proof of Working Capital (Minimum KShs. 1 Million) e.g in form of a letter from Bank.	Proof of Working Capital (Minimum KShs. 50 Thousand) e.g in form of a letter from Sacco/Table banking, certified statement (e.g Airtel money/Mpesa/Bank) etc.
4.	Certificate of Registration / Incorporation	Certificate of Registration / Incorporation
6.	Tax Compliance Certificate.	PIN Certificate and/or Business Permit from County
7.	Operational space in form of land (Owned or Leased) from where to run the business from	Operational space in form of an already operational shop - where there is an existing business running
	SECTION B: WEIGHTED DOCUMENTS	SECTION B: WEIGHTED DOCUMENTS
5.	Women or Youth Company OR Group brief Profile of not more than 2 pages. Profile needs to bring out the below; <ul style="list-style-type: none"> i) Verified number of members. If it's a company provide CR 12 ii) Experience & understanding of FMCG Distribution and Logistic iii) Ability to acquire (buy or lease) Distribution tools (bicycle, Motorbike, Pickup, Truck) iv) Knowledge in Stock Management v) Familiarity and Knowledge of area of operation (Selected Sub County) vi) Influence on Community supported with proof of ability to recruit Retailers. 	N/A