

CORRIGENDUM NO. I - I ITH JULY 2024

#### In reference to **THE TENDER FOR PROVISION OF GROUP PERSONAL ACCIDENT & WORK INJURY BENEFIT ACT INSURANCE COVER advertised** on 8th July2024. We hereby issue corrigendum amending the Tender document as follows:

No.	CLAUSES OF THE TENDER DOCUMENT	AMENDMENT TO THE TENDER DOCUMENT		
١.	Cover page, Invitation to Tender and Section II - Tender Data Sheet (TDS)	The Cover page, Invitation to Tender and Section II - Tender Data Sheet (TDS) of the Tender Document have been amended as follows:		
		<ul> <li>a) Amendment to Cover Page: Tender for Provision of Provision of GPA &amp; WIBA Insurance.</li> <li>b) Amendment to Invitation to Tender Clause I - National Oil Corporation of Kenya invites sealed tenders for the Provision of GPA &amp; WIBA Insurance for a period of 3 years renewable annually upon satisfactory performance.</li> <li>c) Clause 2Tendering will be conducted under open competitive tendering method and is open to all qualified and interested underwriters and/ or Brokers.</li> </ul>		
2.	Section III - Evaluation and Qualification Criteria as	National Oil amend the Section III - Evaluation and Qualification		
	follows:	Criteria as follows:		
	I. Underwriter <b>MUST</b> provide copy of Mandatory	I. Underwriter <b>MUST</b> provide copy of Certificate of Mandatory		
	Certificate of Registration	Registration /Incorporation.		
	/Incorporation.       2.     Underwriter MUST provide a copy of Mandatory	2. Underwriter <u>MUST</u> provide a copy of the perpetual Mandatory license of registration with the Insurance Regulatory		
	the perpetual license of registration	Authority for Provision of GPA & WIBA Insurance		
	with the Insurance Regulatory	3. Underwriter <b>MUST</b> provide current/valid Mandatory		
	Authority for Provision of GPA &	certificate of membership from the Association of		
	WIBA Insurance	Kenya Insurers (AKI) for year 2024.		
	3. Underwriter <u>MUST</u> provide Mandatory	4. Underwriter <b>MUST</b> provide valid copy of Kenya Mandatory		
	current/valid certificate of membership	Revenue Authority Tax Compliance Certificate (tax		
	from the Association of Kenya Insurers	compliance certificate <u>MUST</u> be valid at the date of		
	(AKI) for year 2024.	tender opening).		
	4. Underwriter <u>MUST</u> provide valid Mandatory	5. Underwriters <b>MUST</b> provide a copy of CR-12 from Mandatory		
	copy of Kenya Revenue Authority Tax	Registrar of Companies issued within the last 6		
	Compliance Certificate (tax	months from the date of Tender opening		



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	5.	compliance certificate MUST be valid at the date of tender opening). Underwriters <b>MUST</b> provide a copy	Mandatory	6.	Underwriters <u>MUST</u> provide valid copy of business license from the local authority where the business is located.	Mandatory
		of CR-12 from Registrar of Companies.	,	7.	Original Tender Security (Bid bond) amounting	Mandatory
	6.	Current and valid copy of business license from the local authority where the business is located.	Mandatory		to Kenya Shillings One Hundred Thousand (Kshs 100,000); in form of a Bank guarantee <b>from a bank</b> <b>licensed and operating in Kenya</b> , valid for thirty	
	7.	<b>Original tender security</b> (Bid bond) amounting to Kenya Shillings One Hundred Thousand (Kshs 100,000); in form of a Bank guarantee <b>from a bank</b>	Mandatory		(30) days beyond the validity date of the tender (i.e. 180 days). This shall be in the format provided in the tender document. Tender Security from an Insurance Company shall NOT be accepted.	
		licensed and operating in Kenya, valid for thirty (30) days beyond the		8.	Power of attorney to confirm that the tender has been duly signed by the person lawfully authorized.	Mandatory
		validity date of the tender (i.e. 180 days). This shall be in the format provided in the tender document.		9.	Must submit evidence of having a current Reinsurance cover for the Provision of GPA & WIBA Insurance	Mandatory
		Tender Security from an Insurance Company shall NOT be accepted.		10.	Underwriter <b>MUST</b> submit a copy of the audited accounts for last three preceding years. <b>Audit</b>	Mandatory
	8.	Underwriter <b>MUST</b> have paid up	Mandatory		opinion must be unqualified.	
		share capital of at least Kshs 600,000,000 for Provision of Group Personal Accident (GPA) and WIBA		.  2.	Duly filled Confidential Business Questionnaire Duly filled Certificate of Independent Tender Determination	Mandatory Mandatory
	9.	Insurance (Provide evidence). Underwriter <u>MUST</u> have annual gross premiums turnover of at least Ksh.2 Billion in each of the last two financial	Mandatory	13.	Duly filled <b>Form SDI Self declaration</b> confirming that the person/tenderer is not debarred in the matter of the Public Procurement and Asset Disposal Act 2015	Mandatory
		years specifically relating to provision GPA/WIBA Insurance services (Bidder MUST provide evidence)		14.	Duly filled <b>Form SD2 Self Declaration</b> confirming that the person/tenderer will not engage in any corrupt or fraudulent practice	Mandatory
	10.	Underwriter <b>MUST</b> submit a copy of the audited accounts for last three	Mandatory	15.	Properly bound and sequential pagination/ serialization tender document (each page of the	Mandatory



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**CLAUSES OF THE TENDER DOCUMENT** AMENDMENT TO THE TENDER DOCUMENT No. preceding years. Audit opinion must tender submission must have a number and the be ungualified. numbers must be in chronological order). For Duly filled Confidential Business Mandatory pagination, Arabic Numerals shall be used, i.e. 1, 2, 3, 11. 4, 5,6,7,8,9,10.....n (where n is the last numerical Ouestionnaire Duly filled Certificate of Independent page number) up to the last page in chronological Mandatory 12. order. Tender Determination Duly filled Form SDI 16. Mandatory requirements required for 13. Self Mandatory **Insurance Brokers Only** declaration confirming that the I. Must submit an authorization letter signed and person/tenderer is not debarred in the stamped by only **one (1)** proposed underwriter. matter of the Public Procurement and The proposed underwriter Must meet all the Asset Disposal Act 2015 mandatory requirements stated above 14. Duly filled Form SD2 Self Mandatory 2. Must submit Certificate of Registration **Declaration** confirming that the person/tenderer will not engage in any 3. Must **valid** certificate from Insurance Regulatory Authority (IRA) corrupt or fraudulent practice 4. Submit valid Tax Compliance Certificate Power of attorney to confirm that the Mandatory 15. 5. Submit CR12 certificate issued within the last 6 tender has been duly signed by the months from the date of Tender advertisement. person lawfully authorized. 6. Must submit valid copy of business license Tenderer **MUST** submit well bound Mandatory 16. from the local authority where the business is and **paginated/serialized** tender located. documents. Each page of the tender 7. Must be a current member of the Association document **MUST** be numbered in of Insurance Brokers chronological order. To proceed to technical evaluation stage, Tenderers Must submit all i.e. 1,2,3,4,5,6,7,8,9,10.....up to the last mandatory documents and requirement. Failure to submit any of the page. above documents shall lead to disgualification from the tendering process To proceed to technical evaluation stage, Tenderers Must submit all mandatory documents and requirement. Failure to submit any of the above documents shall lead to disgualification from the tendering process



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#	LAUSES OF THE TENDER DOCUMENT			NDMENT TO THE TENDER DOCUMENT Technical Evaluation Criteria	Max.
#	Technical Evaluation Criteria	Sco re	#	Technical Evaluation Criteria	Scor
	UNDERWITERS CAPACITY		1.	Operation as an Underwriter/Proposed	10
Ι	Operation as an Underwriter Must have continuously operated as insurance Company for the last Ten (10) years as evidenced by annual insurance certificates issued by IRA. 10 marks (provide evidence in form of IRA	10		underwriter Must have continuously operated as Insurance Company for the last Ten (10) years as evidenced by annual insurance certificates issued by IRA. 10 marks (provide evidence in form of IRA insurance certificates)	
2	Submit letters of reference from five Corporate Clients which should include summary of services rendered (must be Group Life Insurance), value of contracts of at least Kshs 10 million and contact person, address and telephone numbers (2 mark for each complete letter of reference). (4 marks for each client contract with a value of at least Kshs 10,000,000 for provision of	30	2.	Previous Clients Submit letters of reference from five Corporate Clients which should include summary of services rendered (must be Group Personal Accident (GPA) and WIBA Insurance), value of contracts of at least Kshs two (2) million and contact person, address and telephone numbers (2 mark for each complete letter of reference). (4 marks for each client contract with a value of at least Kshs 2million for provision of satisfactory Group Personal Accident (GPA) and WIBA Insurance	30
	satisfactory Group Life). Financial Capability	_	3.	Financial Capability Audited financial statements	-
3	Audited financial statements Submit Copies of the audited financial			Submit copies of the audited financial statements for the last three (3) financial years	
	statements for the last three (3) financial years	5	4.	Minimum share capital Paid up share capital of at least Kshs 600,000,000 for	
4	Minimum share capital Must provide evidence of a minimum share			Provision of Group Personal Accident (GPA) and WIBA Insurance (Provide evidence).	
	capital of; Kshs 150,000,000 for Group Life Insurance	5		Qualifications and Competence of the Key Staff	



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No.	CLAUSES OF THE TENDER DOCUMENT		AMENDMENT TO THE TENDER DOCUMENT		
	Qualifications and Competence of the Key Staff		5. Team leader qualified as per the set criteria. Relevant degree/postgraduate degree in business		
	5. Team leader qualified as per the set criteria. Relevant degree/postgraduate degree in business related studies (insurance, commerce, business administration, economics, e.t.c.)- 2.5 marks	10 6.	related studies (insurance, commerce, business administration, economics, etc.) - 2.5 marks Ten (10) years' experience - 2.5 marks Relevant insurance qualification e.g. ACII - 5 marks Academic certificates and CV must be provided	10	
	Ten(10) years' experience - 2.5 marks Relevant insurance qualification e.g. ACII - 5 marks Academic certificates and CV must be provided		<ul> <li>6. Other Staff Members         At least two other technical staff qualified as per the attached criteria (2 staff members)         Five years' experience in Insurance sector and Degree     </li> </ul>	5	
	<ul> <li>6. Other Staff Members <ul> <li>At least two other technical staff qualified as per the attached criteria (2 staff members)</li> <li>Five year experience in Insurance sector and Degree and Professional qualification in insurance</li> </ul> </li> </ul>	5	and Professional qualification in insurance e.g. ACII @ staff member – 2.5 marks Academic certificates and CV must be provided Underwriter' Claims Management and Settlement		
	e.g. ACII @ staff member – 2.5 marks Academic certificates and CV must be provided UNDERWRITER' CLAIMS MANAGEMENT AND	7.	7. Least period used to settle previous claims upon presentation of all required documents, e.g. discharge voucher (attach evidence from 3 different clients):	10	
	SETTLEMENT         7. Least period used to settle previous claims upon presentation of all required documents, e.g. discharge voucher (attach evidence from 3 different clients):         • Claims settled within 1 month -10 Marks,         • Claims settled beyond 1 month but within 3 months-5 marks         • Claims settled beyond 3 months – 0 marks	10	<ul> <li>Claims settled within 1 month -10 Marks,</li> <li>Claims settled beyond 1 month but within 3 months-5 marks</li> <li>Claims settled beyond 3 months – 0 marks</li> </ul>		
		Cover Details         8.       Underwriters shall provide the full terms and conditions of providing the Group Life Insurance;         •       Suitability of exclusion clauses (if any)         •       Suitability of excess clauses (if any)         •       Suitability of excess clauses (if any)	25		



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	<ul> <li>8. Underwriters shall provide the full terms and conditions of providing the Group Life Insurance;</li> <li>Suitability of exclusion clauses (if any) - 9 mark</li> <li>Suitability of excess clauses (if any) - 8mark</li> <li>Suitability of cover summaries - 8mark</li> </ul>	25	<ul> <li>marks         <ul> <li>Suitability of cover summaries –</li> <li>8 mark</li> </ul> </li> <li>Credit Rating         <ul> <li>Credit Rating</li> </ul> </li> <li>9. Credit Rating             <ul> <li>The scale below (or equivalent) shall be used for assessing the Vendors credit rating (attach proof of rating from reputable international credit rating</li> </ul> </li> </ul>		
	Omark         Credit Rating         9. Credit Rating         The scale below (or equivalent) shall be         used for assessing the Vendors credit         rating (attach proof of rating from         reputable international credit rating         companies);         AA+         AA+         AA-         AA-         Amarks         AA+         AP         AA-         Amarks         AA+         Amarks         AA-         Amarks         A+         Amarks	5	rating nom reputable international credit rating companies);         AA+ 5 marks         AA 4 marks         AA- 3 marks         A+ 2 marks         No credit rating- 0 marks         TOTAL         Only bidders with a technical score of 80 points and above out maximum possible 100 points shall be considered technically re hence qualify for financial evaluation and the lowest responsive bidder will be considered for award of the tender.	sponsive,	
	No credit rating- <i>0 marks</i>	100			
3.			Cover page, Invitation to Tender Clause 9 and Section II - Tender Data Sheet (TDS) that gave tender closing date as 24th July 2024 at 1000hrs (East Africa Time) have been amended and extended to 31st July 2024. Tenders must be received on or before <b>31st July 2024 at 1000hrs (East</b> <b>Africa Time</b>		

Except as clarified herein, all the other terms and conditions of the tender remain as is and are unchanged.

#### **CHIEF EXECUTIVE OFFICER**