#### Ref No. NOCK/PRC/03(1726)2024-2025



CORRIGENDUM NO. I – I ITH JULY 2024

Page I of 6

In reference to **THE TENDER PROVISION OF GROUP LIFE INSURANCE COVER INSURANCE COVER** advertised on 8th July2024. We hereby issue corrigendum amending the Tender document as follows:

No.	CLAUSES OF THE TENDER DOCUMENT	AMENDMENT TO THE TENDER DOCUMENT		
١.	Cover page, Invitation to Tender and Section II - Tender Data Sheet (TDS)	<ul> <li>The Cover page, Invitation to Tender and Section II - Tender Data Sheet (TDS) of the Tender Document have been amended as follows:</li> <li>a) Amendment to Cover Page: Tender for Provision of Group Life Insurance Cover.</li> <li>b) Amendment to Invitation to Tender Clause I - National Oil Corporation of Kenya invites sealed tenders for the Provision of Group Life Insurance Cover for a period of 3 years renewable annually upon satisfactory performance.</li> <li>c) Clause 2Tendering will be conducted under open competitive tendering method and is open to all qualified and interested underwriters or Brokers and only one Underwriter.</li> </ul>		
2.	Section III - Evaluation and Qualification Criteria as	National Oil amend the Section III - Evaluation and Qualification		
	follows:	Criteria as follows:		
	I. Underwriter <u>MUST</u> provide copy of Mandatory Certificate of Registration /Incorporation.	I. Underwriter <u>MUST</u> provide copy of Certificate of Mandatory Registration /Incorporation.		
	2. Underwriter <u>MUST</u> provide a copy of the Mandatory perpetual license of registration with the Insurance Regulatory Authority for Provision of Group Life Insurance	<ol> <li>Underwriter <u>MUST</u> provide a copy of the perpetual license of registration with the Insurance Regulatory Authority for Provision of Group Life Insurance</li> <li>Underwriter <u>MUST</u> provide current/valid certificate Mandatory</li> </ol>		
	3. Underwriter <u>MUST</u> provide current/valid Mandatory certificate of membership from the	of membership from the Association of Kenya Insurers (AKI) for year 2024.		
	Association of Kenya Insurers (AKI) for year 2024.	4. Underwriter <u>MUST</u> provide valid copy of Kenya Mandatory Revenue Authority Tax Compliance Certificate (tax		
	4. Underwriter <u>MUST</u> provide valid copy of Mandatory Kenya Revenue Authority Tax Compliance	compliance certificate <b>MUST</b> be valid at the date of tender opening).		
	Certificate (tax compliance certificate MUST be valid at the date of tender opening).	5. Underwriters <u>MUST</u> provide a copy of CR-12 from Mandatory Registrar of Companies issued within the last 6 months from the date of Tender opening		



Page 2 of 6



No.	CLAUSES OF THE TENDER DOCUMENT			AMENDMENT TO THE TENDER DOCUMENT		
	5. 6.	Underwriters <u>MUST</u> provide a copy of CR- 12 from Registrar of Companies. Current and valid copy of business license		6.	Underwriters <b>MUST</b> provide valid copy of business license from the local authority where the business is located.	Mandatory
		from the local authority where the business is located.		7.	<b>Original Tender Security</b> (Bid bond) amounting to Kenya Shillings One Hundred Thousand (Kshs	Mandatory
	7.	<b>Original tender security</b> (Bid bond) amounting to Kenya Shillings One Hundred Thousand (Kshs 100,000); in form of a Bank guarantee <b>from a bank licensed and</b> <b>operating in Kenya</b> , valid for thirty (30) days beyond the validity date of the tender <b>(i.e. 180</b>	Mandatory		100,000); in form of a Bank guarantee from a bank licensed and operating in Kenya, valid for thirty (30) days beyond the validity date of the tender (i.e. 180 days). This shall be in the format provided in the tender document. Tender Security from an Insurance Company shall NOT be accepted.	
		days). This shall be in the format provided in the tender document. Tender Security from an Insurance Company shall NOT be accepted.		8. 9.	Power of Attorney to confirm that the tender has been duly signed by the person lawfully authorized. Underwriter <u>MUST</u> submit evidence of having a current Reinsurance cover for the group life cover	Mandatory Mandatory
	8.	Power of attorney to confirm that the tender has been duly signed by the person lawfully authorized.	Mandatory	10.	Underwriter <u>MUST</u> submit a copy of the audited accounts for last three preceding years. Audit opinion must be unqualified.	Mandatory
	9.	Underwriter <b>MUST</b> have paid up share capital of at least Kshs 150,000,000 for Group Life Insurance	Mandatory	.   2.	Duly filled Confidential Business Questionnaire Duly filled Certificate of Independent Tender Determination	Mandatory Mandatory
	10.	Underwriter <b>MUST</b> have annual gross premiums turnover of at least Ksh.2 Billion in each of the last two financial years specifically relating to provision of Group Life Insurance	Mandatory	13.	Duly filled <b>Form SD1 Self declaration</b> confirming that the person/tenderer is not debarred in the matter of the Public Procurement and Asset Disposal Act 2015	Mandatory
	11.	audited accounts for last three preceding	Mandatory	14.	Duly filled <b>Form SD2 Self Declaration</b> confirming that the person/tenderer will not engage in any corrupt or fraudulent practice	Mandatory
	12.	years. <b>Audit opinion must be unqualified</b> . Duly filled Confidential Business Questionnaire	Mandatory	15.	Properly bound and sequential pagination/ serialization tender document (each page of the tender submission must have a number and the	Mandatory

### Ref No. NOCK/PRC/03(1726)2024-2025 Page 3 of 6

National Oil

No. CLAUSES OF THE TENDER DOCUMENT	AMENDMENT TO THE TENDER DOCUMENT		
No.       CLAOSES OF THE TENDER DOCOMENT         13.       Duly filled Certificate of Independent Tender Determination       Mandatory         14.       Duly filled Form SD1 Self declaration confirming that the person/tenderer is not debarred in the matter of the Public Procurement and Asset Disposal Act 2015       Mandatory         15.       Duly filled Form SD2 Self Declaration confirming that the person/tenderer will not engage in any corrupt or fraudulent practice       Mandatory         16.       Properly bound and sequential pagination/ serialization tender document (each page of the tender submission must have a number and the numbers must be in chronological order). For pagination, Arabic Numerals shall be used, i.e. 1, 2, 3,4,5,6,7,8,9, 10up to the last page in chronological order.       Mandatory documents and requirement. Failure to submit any of the above documents shall lead to disqualification from the tendering process	AMENDMENT TO THE TENDER DOCOMENT           numbers must be in chronological order). For pagination, Arabic Numerals shall be used, i.e. I, 2, 3,4,5,6,7,8,9, 10n (where n is the last numerical page number) up to the last page in chronological order.           16.         Mandatory requirements required for Insurance Brokers Only           1.         Must submit an authorization letter signed and stamped by only one (1) proposed underwriter. The proposed underwriter <u>Must</u> meet all the mandatory requirements stated above           2.         Must submit Certificate of Registration           3.         Must valid certificate from Insurance Regulatory Authority (IRA)           4.         Submit CR12 certificate issued within the last 6 months from the date of Tender advertisement.           6.         Must submit valid copy of business license from the local authority where the business is located.           7.         Must be a current member of the Association of Insurance Brokers           To proceed to technical evaluation stage, Tenderers Must submit all mandatory documents and requirement. Failure to submit any of the above documents shall lead to disqualification from the tendering process		

# Ref No. NOCK/PRC/03(1726)2024-2025

Page 4 of 6



).	CLAUSES OF THE TENDER DOCUMENT			AME	AMENDMENT TO THE TENDER DOCUMENT		
	B. TECHNICAL EVALUATION CRITERIA			B. TECHNICAL EVALUATION CRITERIA			
	#	Evaluation Criteria	Score	#	Evaluation Criteria	Score	
		Underwriters Capacity			Capacity of Underwriters/Proposed		
	Ι.	Operation as an Underwriter	10		underwriters		
		Must have continuously operated as		Ι.	Operation as an Underwriter/Broker	10	
		insurance Company for the last Ten (10)			Must have continuously operated as insurance		
		years as evidenced by annual insurance			Company for the last Ten (10) years as evidenced		
		certificates issued by IRA.			by annual insurance certificates issued by IRA.		
		10 marks (provide evidence in form of			10 marks (provide evidence in form of IRA		
		IRA insurance certificates)			insurance certificates)		
	2.	Previous Clients	30	2.	Previous Clients	30	
		Submit letters of reference from five			Submit letters of reference from five Corporate		
		Corporate Clients which should include			Clients which should include summary of services		
		summary of services rendered (must be			rendered (must be Group Life Insurance), value of		
		Group Life Insurance), value of contracts of at			contracts of at least Kshs 7 million and contact		
		least Kshs 10 million and contact person,			person, address and telephone numbers		
		address and telephone numbers			(2 mark for each complete letter of reference).		
		(2 mark for each complete letter of			(4 marks for each client contract with a value		
		reference).			of at least Kshs 7 Million for provision of		
		(4 marks for each client contract with a value of at least Kshs 10,000,000 for			satisfactory Group Life Insurance). Financial		
		provision of satisfactory Group Life).			Capability		
		Financial Capability			Capability		
	3.	Audited financial statements		3.	Audited financial statements		
		Submit Copies of the audited financial	5		Submit copies of the audited financial statements for	5	
		statements for the last three (3)			the last three (3) financial years		
		financial years		4.	Minimum share capital		
	4.	1inimum share capital			Evidence of a minimum share capital of; Kshs		
		Must provide evidence of a minimum			150,000,000 for Group Life Insurance	5	
		share capital of; Kshs 150,000,000 for	5		Qualifications and Competence of the Key		
		Group Life Insurance			Staff		
		Qualifications and Competence of The			•	·	
		Key Staff					

# Ref No. NOCK/PRC/03(1726)2024-2025

Page 5 of 6



No.	CLAUSES OF THE TENDER DOCUMENT			AMENDMENT TO THE TENDER DOCUMENT		
	<b>5.</b> 6.	Team leader qualified as per the set criteria.Relevant degree/postgraduate degree in business related studies (insurance, commerce, business administration, economics, e.t.c.) - 2.5 	10 5	<b>5.</b> 6.	Team leader qualified as per the set criteria.Relevant degree/postgraduate degree in businessrelated studies (insurance, commerce, businessadministration, economics, etc.)- 2.5 marksTen (10) years' experience- 2.5 marksRelevant insurance qualification e.g. ACIIAcademic certificates and CV must beprovidedOther Staff MembersAt least two other technical staff qualified as per theattached criteria (2 staff members)Five years experience in Insurance sector andDegree and Professional qualification in insurancee.g. ACII @ staff member - 2.5 marksAcademic certificates and CV must beprovided	10
		Academic certificates and CV must be provided Underwriter' Claims Management and Settlement		7.	Underwriter or proposed underwriters Claims Management and Settlement Least period used to settle previous claims upon presentation of all required documents, e.g. discharge	
	7.	Least period used to settle previous claims upon presentation of all required documents, e.g. discharge voucher (attach evidence from 3 different clients): Claims settled within I month -10 Marks, Claims settled beyond I month but within 3 months-5 marks Claims settled beyond 3 months – 0 marks	10	8.	voucher (attach evidence from 3 different clients): Claims settled within 1 month -10 Marks, Claims settled beyond 1 month but within 3 months- 5 marks Claims settled beyond 3 months – 0 marks Cover Details The Proposed Underwriters	10
		Cover Details		0.	/underwriters shall provide the full terms and conditions of providing the Group Life Insurance;	25

#### Ref No. NOCK/PRC/03(1726)2024-2025

Page 6 of 6



#### CORRIGENDUM NO. I – I ITH JULY 2024

No.	CLAUSES OF THE TENDER DOCUMEN	IT	AMENDMENT TO THE TENDER DOCUMENT		
	<ul> <li>8. Underwriters shall provide the full terms and conditions of providing the Group Life Insurance;</li> <li>Suitability of exclusion clauses (if any) - 9 mark</li> <li>Suitability of excess clauses (if any) - 8mark</li> <li>Suitability of cover summaries - 8mark</li> <li>Credit Rating</li> <li>9. Credit Rating</li> <li>The scale below (or equivalent) shall be used for assessing the Vendors credit rating (attach proof of rating from reputable international credit rating companies);</li> <li>AA+ 5 marks</li> <li>AA 4 marks</li> <li>AA- 3 marks</li> </ul>	25	<ul> <li>Suitability of exclusion clauses (if any)         <ul> <li>9 marks</li> <li>Suitability of excess clauses (if any) – 8marks</li> <li>Suitability of cover summaries – 8 marks</li> </ul> </li> <li>Credit Rating         <ul> <li>9. Credit Rating</li> <li>The scale below (or equivalent) shall be used for assessing the Vendors credit rating (attach proof of rating from reputable international credit rating companies); AA+ 5 marks AA 4 marks AA- 3 marks AA- 3 marks No credit rating-0 marks</li> </ul> </li> </ul>	5	
	A+ 2 marks		Only bidders with a technical score of 80 points and above out of the maximum possible 100 points shall be considered technically responsive, hence qualify for financial evaluation and the lowest responsive evaluated		
	No credit rating- 0 marks	100			
			bidder will be considered for award of the tender.		
	ITT 23 Submission and Opening of Tenders Tenders must be received on or before 24th July (East Africa Time)	y 2024 at 1000hrs	Time) have been amended and extended to 31 <sup>st</sup> July 2024. Tenders must be received on or before <b>31st July 2024 at 1000hrs (East</b> <b>Africa Time</b>		

Except as clarified herein, all the other terms and conditions of the tender remain as is and are unchanged.

#### **CHIEF EXECUTIVE OFFICER**