



MoPM

National Oil Corporation of Kenya

REQUIREMENTS FOR MWANANCHI GAS DISTRIBUTOR

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MWANANCHI GAS DISTRIBUTOR REQUIREMENTS

Background

The Government of Kenya working through the Ministry of Petroleum & Mining and National Oil Corporation is rolling out a National LPG enhancement project dubbed Mwananchi Gas Project. Under this project, 6Kg complete cylinders (gas, burner & grill), trading under the brand name “Gas Yetu”, is being distributed at a discounted price of **Kshs 1,950** to households which would otherwise not afford. Besides the discounted program, the government through National Oil is developing a robust distribution model that will enable Kenyan citizens in all the counties access LPG at the nearest shopping center through licensed distributors and retailers.

The Ministry of Petroleum & Mining through National Oil, seeks to recruit Mwananchi Gas Distributors within **Nairobi** for the following Sub Counties:

1. Dagoretti
2. Embakasi
3. Westlands
4. Kamukunji
5. Kasarani
6. Kibra
7. Langata
8. Makadara
9. Mathare
10. Njiru
11. Starehe

Requirements

A successful Mwananchi Gas Distributor **MUST** meet the following minimum requirements:

<u>NO</u>	<u>DESCRIPTION</u>
<u>1</u>	Demonstrate experience and understanding of distribution preferably in Fast Moving Consumer Goods (FMCG)
<u>2</u>	Demonstrate logistical ability; <ol style="list-style-type: none"> a. 1 Truck of between 5 – 10MT (owned or leased) for purposes of own collection from the bottling plant at National Nairobi Terminal along Nanyuki Road and distribution to the end user – Provide a logbook or lease agreement b. Storage facility – sufficient to store a minimum of 500 cylinders – Proof of ownership or a tenancy agreement

	<p>NB:</p> <ul style="list-style-type: none"> • The truck and driver must comply with Energy and Petroleum Regulatory Authority (EPRA) requirements once successful (https://www.epra.go.ke/) • The storage facility must comply with Legal Notice No. 100 of 2019 requirements for LPG cylinder storage, once successful
3	<p>Financial Ability;</p> <ol style="list-style-type: none"> Working Capital of Kshs. 2.5 Million (Provide 6 months bank statement) All interested applicants will be required to make a refundable deposit of Kshs. 250,000 payable to: <ul style="list-style-type: none"> Bank Name: NCBA Bank Kenya PLC Account Name: National Oil Corporation (K) Limited Account Number: 8110800013 Bank SWIFT Code: CBAFKENX Account Branch: Upper Hill Branch, Nairobi Bank Code: 07-000
4	<p>Manpower; Capacity to deploy:</p> <ol style="list-style-type: none"> 1 staff to manage storage and distribution 1 driver 1 sales person
5	Good understanding and knowledge of the sub county applied for
6	<p>An applicant is only eligible for selection in ONLY one Sub County, hence the applicant should clearly indicate the sub county of interest.</p> <p>NB: Any individual/firm that submits applications for more than one Sub County shall automatically be disqualified.</p>
7	Should have knowledge on Safety, Health and Environmental matters pertaining to LPG
8	Should have knowledge and experience in stock management and customer care
9	<p>Statutory documents</p> <ol style="list-style-type: none"> Certificate of Registration / Incorporation. Valid Tax Compliance Certificate. Copy of CR12 from Registrar of Companies - for Limited Companies. Detailed company profile showing the physical address, telephone contacts and organizational structure evidenced by copy of valid lease agreements or proof of ownership <p>NB: Successful applicants must have a Valid business license(s) / permit(s) from Nairobi County.</p>

NB: Preference will be given to Youth Women and People living with disabilities in which case proof will be required in form of AGPO Certificates.

If you meet the above requirements please submit your application to the email address below:
ceo@nockenya.co.ke.

Closing Date: 11th November 2021.